

JOB TITLE:	National Accounts Co-ordinator
JOB HOLDER:	ТВС
REPORTS TO:	Commercial Sales Director
JOB OBJECTIVES:	<ul> <li>To support the National Account's team in delivering their growth and development plans.</li> <li>Provide direct support to selected national accounts, covering areas of marketing, ecommerce, finance and administration.</li> <li>Monitor, record and review pricing and content of fischer and competitor products.</li> <li>Provide a link between the National Accounts team and internal functions.</li> </ul>
DUTIES:	<ul> <li>Review and highlight improvements on fischer content on selected national account's websites and apps.</li> <li>Liaise with the respective National Account Manager to implement improvements to online content.</li> <li>Monitor, record and review pricing on selected national accounts' websites/apps</li> <li>Support promotional activities; offers, marketing campaigns etc.</li> <li>Collate monthly data for internal and external uses.</li> <li>Maintain commercial files on all national accounts; pricing, trading agreements and promotional support.</li> <li>Maintain a contact database for all national accounts in CRM</li> <li>Data entry for customer product listings</li> <li>Produce monthly financial and activity reports</li> <li>Assist with team meetings</li> <li>Comply with company procedures</li> <li>Perform such other duties as may be reasonably expected</li> </ul>
PERSONAL PROFILE: Skills Level	<ul> <li>Good communication skills both verbally and in writing</li> <li>Computer literate to a good level, specifically Excel.</li> </ul>
Interpersonal Skills	<ul><li>Self-motivated and organised.</li><li>Strong attention to detail.</li></ul>



## **Experience/Qualifications**

- Minimum 2 years in a similar Sales Administration role
- Minimum 5 GCSE Grade C (4/5), Including Maths and English